

**United Nations Children's Fund
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08 June 2020

Mr. Amiran Gamkrelidze
General Director
National Centre for Disease
Control & Public Health
9 M.Asatiani St
0177 Tbilisi
GEORGIA

UNICEF Partner Code: G16004

UNICEF Reference: Cost Estimate 10022109 (Please quote on all correspondence)

Dear Mr. Amiran Gamkrelidze,

We are pleased to share with you our Cost Estimate for Xpert (R) Xpress SARS-CoV-2 diagnostic test kits totalling USD **478,240.40** valid until **19 June 2020**, as per your request received through UNICEF Georgia office on 27 March 2020 and subsequent communications.

Please be advised that your request for Cost Estimate has been split due to the different commodities requested and the remaining CE is being processed and will be issued separately.

Please be advised that this Cost Estimate is issued for Xpert (R) Xpress SARS-CoV-2 diagnostic test kit quantities that are anticipated to be available from September 2020 onwards. It should be noted that the production capacity, though improving, is expected to remain very limited. Therefore, it is likely that the deliveries would have to be staggered in multiple shipments.

In addition to the information on costs, we would like to bring the following to your kind attention:

1. Delivery

The estimated prices are in accordance with Incoterms 2020 CIP (Carriage and Insurance Paid To) Tbilisi, Georgia, with shipment by air.

Given the high demand for this product, each and every order shall be confirmed with the supplier in terms of availability and lead times.

As soon as the funds have been received (see para. **4. Order Confirmation**) UNICEF will confirm the allocation of the requested quantities with the supplier and will present this information to the partner for their acceptance prior to initiation of procurement and placement of the purchase order with the supplier. An additional 2-3 weeks should be allowed for preparing and expediting the shipment.

Please be advised that, as known, COVID-19 outbreak has had a significant impact on the international freight. We are closely monitoring the situation and we will do our utmost to deliver as requested. However, our ability to comply with the desired delivery timeline depends heavily on the availability of international freight options.

2. Commodities/Services

Kindly note that the items will be delivered with the following documents:

- AWB
- Invoice
- Packing list

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- Certificate of Analysis

Any request for further documentation must be stated at time of order confirmation and will not be accepted after the purchase order has been placed.

3. Memorandum of Understanding (MOU)

Procurement activity shall be initiated by UNICEF in accordance with the valid Memorandum of Understanding between your organization and UNICEF. The purpose of the MOU is to set out the framework of processes, rights and obligations related to procurement services as well as to outline areas of understanding between the parties.

4. Order Confirmation

Should you accept this Cost Estimate and wish to procure the supplies through UNICEF, advance payment for the total amount of the Cost Estimate is required by transferring funds within the validity period. Please transfer the funds to the UNICEF Bank Account, quoting the Cost Estimate number in the Payment Reference, as follows:

By bank wire transfer:

UNICEF Payment Reference: CE 10022109
Nordea Bank Danmark A/S
Vesterbrogade 8
Postboks 850
DK-0900 Copenhagen C
Denmark
SWIFT: NDEADKKK

Beneficiary details:
Account holder: United Nations Children's Fund
Bank/Clearing Code: 2191
Account No.: 5005848856
IBAN No.: DK4220005005848856

Pay-Through/Intermediary Bank (from or via USA):
Bank of America Merrill Lynch, New York
SWIFT: BOFAUS3N

Please note that failure to quote the Cost Estimate in the Bank Transfer may result in a delay to the procurement.

By accepting this Cost Estimate, you agree with delivery of alternate items offered herein in place of requested items which are not available.

5. Handling Fees

The handling fees are established at the minimum amount UNICEF reasonably concludes is required to meet all related transaction costs and to support the supply of quality assured goods and services. The handling fees appear beneath each line item of the Cost Estimate.

6. Contingency Buffer

A standard 6 per cent contingency buffer is added to the estimated cost of supplies and is used to cover against fluctuations in the commodity market and in currency exchange rates. Any charges made against the contingency buffer will be shown in the Statement of Account.

7. Inspection of Goods Received

Partner is requested to inspect all goods upon arrival, make remarks on the shipping documents and put the carrier on claims notice when appropriate.

UNICEF must be informed immediately after the inspection in order to assist with filing any insurance claims. In any event the above measures must be taken within the following time limits:

Air: 14 days upon arrival of goods shipment (Ref: Montreal Convention, 1999)

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8. Statement of Account

After shipment of all supplies and recording of all expenses incurred, UNICEF will provide a Statement of Account. Any balance remaining will, upon your instructions, either be refunded or held for new requests. Any amount due to UNICEF should be paid as per agreed payment terms.

9. Cost Estimate

| Item No. | WH/ NW | Material No. | Description | Quantity | Unit | Unit Price in USD | Amount in USD |
|--|--------|--------------|--------------------------------------|----------|------|-------------------|-------------------|
| 10 | NW | U321495 | Xpert Xpress SARS-CoV-2 kit/10 tests | | | | |
| | | | Handling fee 4.50% = 17,859.60 | 2,000 | each | 198.440 | 396,880.00 |
| <p>Item offered MANUFACTURER REF. NO. XPRSARS-COV2-10 Regulatory version: CE-IVD</p> <p>The kit contains sufficient reagents to process 10 specimens or quality control samples. The kit contains the following:</p> <ul style="list-style-type: none"> 10 x Xpert® Xpress SARS-CoV-2 Cartridges with Integrated Reaction Tubes, also - Bead 1, Bead 2, and Bead 3 (freeze-dried) 1 of each per cartridge - Lysis Reagent 1.5 mL per cartridge - Binding Reagent 1.5 mL per cartridge - Elution Reagent 3.0 mL per cartridge - Disposable Transfer Pipettes 12 per kit - CD 1 per kit - Assay Definition File (ADF) - Instructions to import ADF into GeneXpert software - Flyer 1 per kit <p>Instruction for use is available at https://www.fda.gov/media/136314/download</p> | | | | | | | |
| Cost of supplies | | | | | | | 396,880.00 |
| Freight, Insurance & Inspection | | | | | | | 39,688.00 |
| Handling fee | | | | | | | 17,859.60 |
| Total estimated costs | | | | | | | 454,427.60 |
| Contingency buffer | | | | | | | 23,812.80 |
| Total amount to be deposited | | | | | | | 478,240.40 |

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Estimated weight/volume : 1,600 KG / 5.380 M3

Consignee : Please provide the correct consignee details including contact person, email address and mailing address for this order when reverting with the acceptance of the Cost Estimate.

Delivery terms : CIP Tbilisi, Georgia

Mode of shipment : Air

** WH = warehouse item; NW = non-warehouse item.*

Kindly note, for computational purposes, item unit prices figure to three decimal places. Total amounts are quoted to two decimal places.

We appreciate the opportunity to provide a Cost Estimate and hope the information in it is satisfactory. For any further clarification please do not hesitate to contact your focal point Bette Hjulmand at bhjulmand@unicef.org or psid@unicef.org.

Signature:  08-06-2020

Afrora Striniqi
Contracts Officer
Health Technology Centre

Signature:  09-06-2020

Annika Salovaara
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Procurement Services Centre

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